

Aston Midco Limited

Mid-Year report for the Six Months ended 31 August 2025

Overall financial performance

Aston Midco Limited's ("OneAdvanced's" or the "Group's") financial results for the 6 months to 31 August 2025 show strong revenue performance and momentum, which continues to reflect the business' transition from traditional license and maintenance to subscription, with revenue continuing to increase year-on-year when compared to the period ended 31 August 2024.

The financial performance in the first half of the year continues to illustrate strong demand for OneAdvanced's software and services, which is testament to OneAdvanced's highly focused business model, resulting in high recurring revenues which continue to grow as a percentage of total revenue.

The strong revenue performance translates into a continued high EBITDA conversion, with EBITDA performing significantly better than the FY25 mid-year point.

Management & strategy update

The Group has transitioned from a major transformational change program into a more stable environment under the established leadership team. Management is focused on prioritising resources into high growth market sectors and product categories to accelerate future growth and strengthen competitive positioning, investment in scalable infrastructure, and the development of its people.

M&A strategy update

On 4 August 2025, the Group completed the acquisition of the trade and certain assets of In Practice Systems Limited (INPS). The assets purchased relate to the Vision electronic patient record (EPR) system. Under its ownership the Group now provides a critical lifeline to GPs across the UK, ending a period of uncertainty since INPS was placed into administration in December 2024.

The purchase of INPS assets by the Group accelerates the development of their next-generation, AI-powered healthcare platform, aligning to the NHS's 10-year plan.

Product development

OneAdvanced continued to increase its product development efforts as it further invested in its sector-focused Software as a Service (SaaS) portfolios, providing customers with market leading solutions. This is a key pillar of the new strategy of the company: investing in verticalised portfolios of SaaS solutions, underpinned by its technology platform, to holistically serve the customer.

In April 2025, the Group announced the launch of OneAdvanced AI – the UK's first private, secure, sovereign AI service for business. This was followed in June with the launch of Agents delivering AI automation to its customers in the flow of their work. OneAdvanced AI and Agents bring sector-specific intelligence and automation to life embedded into the workflows within its software. It is designed to help its customers leverage the power of AI, monitor and control usage, improve productivity and realise efficiency gains.

Ultimately, OneAdvanced AI offers its customers complete UK data sovereignty, unleashing the power of the data held in its mission-critical sector-focused software applications without fear of it being shared outside their customers organisation.

ESG update

OneAdvanced continued its focus on building upon the four pillars of its ESG Strategy: Better for our planet, Better for our people, Better technology, and Better business. These pillars represent the long-term ambitions of the Group around the environment, diversity and inclusion, social and community engagement, the multiplier effect of its technology on its customers and their communities, and data security, privacy, risk, compliance and ethics.

Achievements include:

Environmental: OneAdvanced has achieved a 50% reduction in its operating (Scope 1 and 2) carbon emissions since setting its baseline in 2018.

Inclusion and Diversity: OneAdvanced voluntarily publishes an annual Diversity Pay Gap Report which in March 2025 reported a near parity Gender Pay Gap in favour of women the company is committed to maintaining.

Social and Community Engagement: OneAdvanced encourages employees to take one paid day of Volunteering Leave each year and fundraising initiatives for good causes in addition to our committed work as a Partner of The King's Trust (formerly The Prince's Trust). In addition, the Group regularly does outreach work within our communities, particularly in the West Midlands with further education students.

Further details on the Groups ESG commitments can be found in its [Societal Report 2024](#).