Hybrid Cloud Managed Service

Simplify, secure, innovate: Harnessing the power of hybrid cloud

Our fully-managed Hybrid Cloud Service delivers round-the-clock, **enterprise-grade oversight** across your workloads in public or private cloud.

Our skilled team will **swiftly resolve incidents, manage change proactively, and apply policies automatically** so your IT team is free to focus on strategic projects.

Whether you are in highly regulated environments such as healthcare - where patient data security is non-negotiable, or a legal firm handling sensitive case records, our governance automation means compliance is consistently enforced without manual effort or risk of human error.

We **turn hybrid cloud into a strategic advantage** rather than a cost burden and uncover optimisation opportunities through regular FinOps-driven reviews and usage trend analysis - you are alerted before your budget limits are reached, delivering predictable, controlled spend. At the same time, our robust data protection and recovery framework ensures that critical information can be restored rapidly - whether you're responding to an unexpected outage or planning a migration.

By unifying your hybrid environment under one expert partner, OneAdvanced will remove complexity and risk, empowering your organisation to innovate confidently.

What's included in our Hybrid Cloud service?

24x7 UK-based support

24×7 UK-based monitoring, support and fulfilment. No gaps, no offshore hand-offs.

Subscription & cost management

Health and usage reporting, FinOps-driven optimisation reviews and proactive budget alerts.

Incident, change & problem management

ITIL-aligned workflows for rapid triage, resolution and root-cause analysis.

Automated governance

Policy enforcement, RBAC controls and consistent resource tagging to maintain security and compliance.

Backup & disaster recovery

Managed geo-redundant backups with flexible retention and rapid restore capabilities.

Service reporting & strategic reviews

Quarterly SLA performance reports, trend analysis and actionable recommendations.

Access & configuration management

End-to-end provisioning, deprovisioning and configuration of cloud resources via standard or custom Infrastructure-as-Code templates.

Unified service portal

Single pane of glass for all requests, incidents and insights across Azure, VSI Cloud and private infrastructure.

Key benefits

Eliminate operational complexity

Unify management across Azure, our private Cloud and private infrastructure under a single service - no more juggling multiple tools or vendors.

Optimise and predict costs

Embedded FinOps delivers quarterly health and usage reviews, trend analysis and proactive budget alerts, turning cloud spend from a surprise into a controllable, forecastable line item.

Strengthen security & compliance

Automated policy enforcement, Role-Based Access Control (RBAC), and resource tagging ensure consistent governance and audit readiness across your hybrid estate.

Enhance resilience & continuity

Managed, geo-redundant backups with rapid restore capabilities keep your data safe and your business prepared - planned or unexpected disruptions won't derail operations.

Access local 24×7 expertise

UK-based, ITIL-aligned support teams resolve incidents and fulfil requests around the clock - trusted professionals who understand your regulatory landscape and business context.

Fuel strategic innovation

By offloading routine operational tasks and manual processes, your IT team can concentrate on high-value projects that drive differentiation and growth.

Service details

Implementation

From the moment a signed agreement is in place, we deliver full 24×7 coverage within 3–4 weeks. During this period, we conduct discovery workshops, establish connections to your IT estate, align runbooks, and transfer the necessary knowledge to ensure your team is immediately protected.

Pricing structure

Our service is offered through tiered monthly subscriptions tailored to your needs: Bronze, Silver, and Gold. Each tier is based on coverage and Service Level Agreements (SLAs). Pricing is transparent and structured around defined consumption brackets, such as virtual machine (VM) counts or data throughput. There are no hidden overage charges, ensuring a clear and predictable cost structure.
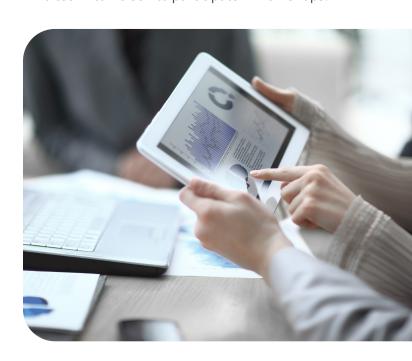
Support hours and SLAs

Our support services are structured across three tiers to meet various needs and priorities:

- **Bronze:** 8×5 UK-based support with standard SLAs.

- **Silver:** 24×7 monitoring and fulfilment, offering accelerated SLAs.

- **Gold:** Comprehensive 24×7 UK-based support, premium SLAs

Requirements and prerequisites

To get started, the following elements are required:

- An active Microsoft Azure subscription with network connectivity to our management platform.

- Details of your existing VSI Cloud and/or private cloud endpoints.

- Collaboration on security policies, Role-Based Access Control (RBAC) models, and runbooks during onboarding.

- A named service-delivery sponsor and a technical liaison to participate in workshops.

Why OneAdvanced for Hybrid Cloud services?

Choosing OneAdvanced means partnering with a **UK-based managed services** expert that brings together deep Azure, shared VSI and on-premises know-how under a single, ITIL-aligned framework.

Our teams hold numerous industry certifications and security clearances, ensuring **data sovereignty and regulatory compliance** according to sector requirements.

We **embed FinOps and continuous improvement** from day one. Quarterly cost-optimisation reviews, usage trend analysis and proactive budget alerts turn cloud spend into a predictable asset, not a liability. At the same time, our compliance officers and security analysts conduct regular audits and policy enforcement - whether you need NHS-grade data protection, FCA audit support, or ISO-27001 alignment.

In short, OneAdvanced transforms your hybrid estate into a **secure, cost-efficient platform for innovation**, so you can stop wrestling with infrastructure and start driving your business forward.

FAQs

Q: How do you handle disaster recovery in a hybrid cloud environment?

We provide managed, geo-redundant backups with flexible retention policies and rapid restore capabilities. Our disaster recovery framework ensures minimal downtime and data loss, keeping your operations resilient during unexpected outages or planned migrations.

Q: How do you manage cost optimisation in a hybrid cloud setup?

We incorporate FinOps practices to ensure efficient cost management in your hybrid cloud environment. Through quarterly health and usage reviews, we analyse trends, identify savings opportunities, and provide proactive budget alerts. This approach helps you maintain predictable and controlled cloud spend while aligning investments with your strategic goals.

Q: Can you integrate with our existing cloud and on-premises infrastructure?

Yes, our service is designed to unify diverse hybrid environments under a single management framework. We seamlessly integrate with Azure, VSI Cloud, and private on-premises systems, enabling centralised control and consistent security across your estate.

Q: How do you ensure compliance and security in a hybrid cloud environment?

We enforce strict compliance through automated policy checks, role-based access controls (RBAC), and consistent resource tagging. Our UK-based operations ensure data sovereignty, and we conduct regular audits against GDPR, ISO 27001, and sector-specific regulations like NHS and FCA standards.

Q: Can our organisation scale the service up or down as needed?

Yes. Our hybrid cloud service is fully scalable to adapt to your organisation's growth or changing requirements. You can seamlessly adjust tiers or capacity brackets during quarterly reviews, with the flexibility to onboard changes within days instead of weeks. This ensures your IT capabilities evolve alongside your business needs.

oneAdvanced

Powering the world of work

For more information, please contact your account manager
or managedit@oneadvanced.com

Microsoft Solutions Partner	Microsoft Solutions Partner	Microsoft Solutions Partner	Microsoft Solutions Partner	Microsoft Solutions Partner
Data & AI Azure	Digital & App Innovation Azure	Infrastructure Azure	Security	Modern Work

+44(0) 330 343 4000   www.oneadvanced.com   hello@oneadvanced.com